# Committee: Children and Young People Overview and Scrutiny Panel

# Date: 15<sup>th</sup> October 2014

Agenda item: 7 Wards: NA

# Subject: Marketing in Schools

Lead officer: Jan Martin Lead member: Councillor Martin Whelton Forward Plan reference number: NA Contact officer: Jan Martin

### **Recommendations:**

- A. Scrutiny notes the approaches taken to marketing Merton Schools since 2007
- B. Scrutiny notes the plans for further marketing of Merton Schools in 2014/15

## 1 PURPOSE OF REPORT AND EXECUTIVE SUMMARY

1.1 To inform Scrutiny Committee of the marketing undertaken with Merton Schools and some of the impact of that work

## 2 DETAILS

- 2.1. In 2007 it was decided that attempts should be made to raise the profile of Merton Schools. A proposal went to tender and the contract was awarded to Grebot Donnelly School Consultants.
- 2.2. Attached in Appendix 1 is the summary of the work completed and the proposed new work being undertaken currently

#### 2.3. **IMPACT**

- 2.4. It is difficult to quantify what precisely has made a difference in improving both the perceptions and the performance of Merton Schools in recent years. However the profile of Merton Schools has grown due in part to:
  - the range of celebratory events that have been held
  - high quality admissions brochures
  - high quality promotional materials
  - the individual marketing of some schools
  - the overall improved performance at all key stages

- new school buildings
- new 6<sup>th</sup> forms
- the dedication and hard work of staff and students
- 2.5 In the most recent residents survey completed during 2013-14, perceptions of Merton schools were generally positive with 76% of respondents happy with primary education and 72% being positive about secondary schools against 65% in the previous survey.

#### 3 ALTERNATIVE OPTIONS

NA

- 4 CONSULTATION UNDERTAKEN OR PROPOSED
- 4.1. NA
- 5 TIMETABLE
- 5.1. NA

#### 6 FINANCIAL, RESOURCE AND PROPERTY IMPLICATIONS

- 6.1. The DSG funding for marketing is agreed annually through Schools Forum.
- 7 LEGAL AND STATUTORY IMPLICATIONS
- 7.1. NA
- 8 HUMAN RIGHTS, EQUALITIES AND COMMUNITY COHESION IMPLICATIONS

NA

- 9 CRIME AND DISORDER IMPLICATIONS
- 9.1. NA

#### 10 RISK MANAGEMENT AND HEALTH AND SAFETY IMPLICATIONS

10.1. NA

#### 11 APPENDICES – THE FOLLOWING DOCUMENTS ARE TO BE PUBLISHED WITH THIS REPORT AND FORM PART OF THE REPORT

Appendix 1 Marketing Merton Schools 2008 – present